

# HOW AGGRESSIVELY ARE YOU USING TECHNOLOGY TO STEER PROCESS IMPROVEMENT?

### **DOMAIN KNOWLEDGE**

25 years of professional services and software experience solving the most challenging business workflow issues.

### **EXPERIENCE**

Our professional services team can write IT requirements to save time, eliminate risk and accelerate projects.

### **ANALYSIS ROI**

We guarantee the return on investment will equal more than 20 times the cost of our analysis, or money back.

### **AGGRESSIVE**

ServiceSPAN complements Six Sigma and Lean process, identifying even more aggressive opportunities to reduce costs.

### INTEGRATION

Address how to implement process change when IT resources are constrained.

# SERVICESPAN EMPOWERED US

### TO DRIVE UP EFFICIENCY ....



Thanks to ServiceSPAN, we gained a 300% increase in the number of claim denials we process per day, reduced revenue leakage and quickly eliminated our growing denials backlog. Once we caught up, we set a new write off standard, reworked write-off claims from the past six months and recovered significant revenue.

Revenue Cycle, Director
Major US Clinical Laboratory

# ... AND DRIVE DOWN COSTS SIGNIFICANTLY!

SERVICESPAN'S 20/20 WORK CENTER ANALYSIS

# 20/20 WORK CENTER ANALYSIS... SERVICESPAN VALUE BEGINS HERE



### **INTRODUCTION**

Initial web meeting to introduce ServiceSPAN and obtain a high level overview of your work center's areas of responsibility, priorities, challenges and goals.



### **WORK CENTER VISIT**

1 or 2 day visit to observe employees as they perform tasks and meet with managers to learn your processes and how work is tracked, measured and reported.



### **FINDINGS FEEDBACK**

Regroup to share findings of our analysis and discuss potential methods to aggressively increase productivity and the next steps toward engagement.



### **SOLUTIONS DOCUMENT**

Illustrate how new technologies, customized to solve work center challenges identified during the analysis, will help you achieve your goals and ROI.



### **PROPOSAL**

Proposals are designed to position your work center to submit and obtain funding by clearly articulating objectives, ROI and establishing a guaranteed deployment timetable.



### **REQUIREMENTS**

Utilize our professional services team to eliminate the burden on users and IT to 'get it right', particularly when it comes to writing requirements for flexibility.



### **TESTING**

Our team performs quality and integration tests, providing full support during the acceptance testing phase in preparation for the deployment to production environment.



#### **TRAINING**

We train your IT Department, application administrators and supervisors. You train your end users. We are on-site to support your training activities and customers.

